

DIEMOULD SERVICE COMPANY

4A,Anglo Office Park,Lincoln Road
High Wycombe,Bucks, HP12 3RH
Tel:+44(0)1494 523811 Fax:+44(0)1494 452898
E-mail:sales@dms-diemould.co.uk



DANLY U.K. LIMITED

Aintree Road,Perivale,Greenford
Middlesex UB6 7LA
Tel:+44(0)20 8998 5381 Fax:+44(0)20 8991 2461
Email: sales@daniyuk.com

Thursday 12th November 2020
VAT N° GB 547 3480 29

RE: Diemould Service Company/Danly UK Ltd – Ensuring our continuous supply chain

Dear valued customer,

As you will be aware the UK Government is in its final preparations with the EU to reach a post-Brexit agreement (with or without an exit deal in place) which should be made more transparent to us all by the 1st January 2021. In preparation for a 'no deal' scenario where Britain will lose their entitlement to the benefits of the 'single market' and the uncertainty of forecasting the possible impacts surrounding this decision; we are writing to yourselves to reassure you that DMS/DANLY are fully prepared for all eventualities and have implemented the following:

- With our UK London based manufacturing plant we have always been able to react quickly to our customer's requirements, whatever the size of the project. With reviews to our internal production supply chain, paired with the recent addition of new profiling and grinding machinery, we have never been in a better position to cater to your manufacturing needs.
- In the event Brexit negotiations are not resolved, such a situation could potentially cause confusion and potential delays to deliveries both in and out of our London based despatch facility. It is due to this we have been working closely with both our domestic and international couriers to ensure a smooth business transition with minimal disruptions to our usual services. All standard orders placed before 3pm (Mon-Thur) and 1.30pm (Fri) will be shipped the same day for a guaranteed next day UK delivery.
- As a multinational company with manufacturing plants in Germany, France, Netherlands, Sweden, Belgium, Singapore, India, and America. We have on occasion, been in a position where goods travel through our international hub in Europe. In the event of custom restrictions, tariffs and delays through EU channels, we will be in a position to bypass our group EU locations and ship directly to ourselves in the UK for continuity of supply during these times of uncertainty.
- In line with meeting customer expectations and with over 25,000 product codes, we have doubled our stock-holdings both on the DMS and Danly side of the business on all popular branded product items to ensure we have a minimum of 6 month's supply in stock at any given time.
- All of our systems will be going through an updating process to ensure wherever we ship to/from that our ISO 9001:2015 accreditation is strictly adhered to regarding commodity codes, quality and testing procedures.

We are committed to ensuring a seamless transit of goods and materials between ourselves and our customers and believe this can be best achieved through preparation and by working stringently to the above set guidelines. We will update you further in the New Year once the new legalisation has passed.

However in the meantime, please feel free to contact us if you should have any further questions regarding this matter.

Yours sincerely

A handwritten signature in blue ink that reads "A Kumaradas".

A Kumaradas
CEO of Danly Group & Companies
Kumaradas@aol.com

Contacts:

Production Manager: Peterlines@daniyuk.com - +44 (0)7767 742836
DMS Sales Manager: Angela.Stubberfield@dms-diemould.co.uk +44 (0)1494 523811
Danly UK Sales: Carl@daniyuk.com +44 (0)121 585 7171
Technical Sales Engineer: Gary.Ricketts@dms-diemould.co.uk +44 (0)7823 770268
Business Development: Richardbec@daniyuk.com +44 (0)7587 345050